UNIVERSAL LIFE INSURANCE (UL)

# Producer **PRODUCT GUIDE**

# UNIVERSAL LIFE with LIVING BENEFITS



UNIVERSAL Life Insurance Underwritten by Government Personnel Mutual Life Insurance Company (GPM Life)

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# **UNIVERSAL LIFE** with **LIVING BENEFITS**

Universal Life insurance (UL) provides flexible solutions for life insurance planning. Death Benefit options, premium payment options, and a variety of riders and supplemental benefits allows the policyholder to tailor the product to help meet their specific needs.

GPM Life's UL with Living Benefits, a universal life policy with an accelerated death benefit, is designed to provide flexibility to meet life's unexpected emergencies. The policyholder may have access to cash surrender values through policy loans or partial surrenders. Loans, unless paid back, and surrenders will reduce any death benefit paid to the beneficiary. The policy is issued with an Accelerated Death Benefit Rider, designed to provide acceleration of the death benefit, prior to the death of the insured, if the insured meets the qualifications for one of three conditions: Terminal Illness, Critical Illness, or Chronic Illness.<sup>1</sup>



<sup>1</sup> Subject to all policy and rider provisions. Accelerated Death Benefit Rider is automatically included in policies with no additional premium in states where approved. Not available for Underwriting Tables E or higher. An administrative fee will apply at the time of benefit payment.



ISSUE AGES (Age Last Birthday)						
18 -80	15 - 80	18 - 80	(for conversion only)			
Preferred Non-Tobacco	Standard Plus Non-Tobacco	Standard Plus Tobacco	Standard Express Tobacco			
		Standard Express Non- Tobacco				

UNDERWRITING RATE CLASSES			
Preferred Non-Tobacco	No tobacco use in any form in the past 3 years.		
Standard Plus Non-Tobacco	No tobacco use in any form in the past 12 months.		
Standard Express Non-Tobacco	No tobacco use in any form in the past 12 months. This rate class is designed to accept mildly substandard risks (Table B – Table D).		
Standard Plus Tobacco	Some tobacco use in the past 12 months.		
Standard Express Tobacco	Some tobacco use in any form in the past 12 months. This rate class is designed to accept mildly substandard risks (Table B – Table D). This rate class is available only for conversions from Standard Express Term policies to Universal Life.		

**Standard Cases:** Substandard ratings are available for Table E through H for the Standard Plus Non-Tobacco and Standard Plus Tobacco classes. Ratings are not allowed on the Standard Express Non-Tobacco or Standard Express Tobacco classes.

**Rate Class Changes:** A tobacco user who has stopped using tobacco for at least 12 months may apply for a change of rate class. Any insured may request an improved rate class at least 12 months after issue. All rate class changes are subject to underwriting.

## FACE AMOUNT BANDS and MINIMUM FACE AMOUNT

Band 1	Band 2	Band 3	Band 4	Band 5
\$25,000 to \$99,999	\$100,000 to \$250,000	\$250,001 to \$499,999	\$500,000 to \$999,999	\$1,000,000 and above

Preferred Non-Tobacco is available for amounts of \$100,000 and above for issue ages 66-80, and for amounts of \$250,001 and above for issue ages 18-65. Amounts include any Additional Term Insurance Rider and the Decreasing Mortgage Rider (DMR) Face Amount.

Minimum Face Amount for All Issue Ages - \$25,000

## MINIMUM MODAL PREMIUMS

\$15 Monthly

\$45 Quarterly

\$90 Semi-Annually

\$180 Annually



## POLICY PROTECTION PERIOD

The Policy Protection Period is 180 months (issue ages 15-67), 120 months (issue ages 68-75), and 60 months (issue ages 76-80). During this period, the policy will remain in force as long as: 1) the accumulation value less any policy loans is greater than the monthly deduction, and 2) the cumulative premiums paid since the policy issue date are greater than or equal to the cumulative minimum monthly premiums due since the policy issue date. After the Policy Protection Period, the policy will remain in force as long as the cash surrender value is greater than the monthly deduction.

### **DEATH BENEFIT OPTIONS**

Option A is the face amount (Level).

Option B is the face amount plus the Accumulation Value.

## **CHANGES in SPECIFIED AMOUNT**

Increases and decreases are allowed after the first policy year.

An increase in the Specified Amount is subject to evidence of insurability (except for changes from Option B to Option A). If premium payments would create increases in death benefit due to the death benefit corridor in the tax law, the insured must provide evidence of insurability before we will accept additional premiums.

The minimum increase in Specified Amount is \$10,000.

Surrender charges will increase based on the amount of increase and apply for 14 years.

Cost of insurance charges for the increased portion will begin in duration one at the time of increase. The COI band is based on the new total Specified Amount, so if the sum of the original Specified Amount and the new Specified Amount crosses bands, the COIs for the increase layer will be based on the new band.

The Minimum Specified Amount after a decrease occurs is \$25,000 for all issue ages.

Surrender charges will apply to the amount of any decrease in Specified Amount.

#### PARTIAL SURRENDERS

The amount of the partial surrender reduces the death benefit on a last-in, first-out basis (LIFO). A \$25 charge will be deducted from the Accumulation Value. The amount of the partial surrender cannot exceed an amount which would reduce the Specified Amount below \$25,000.



## SURRENDER CHARGES

Surrender charges will be assessed for 14 years, and charges are applied at time of surrender.

## POLICY LOANS

Policy loans are available as long as the policy is in force. The maximum loan value will be less than the cash surrender value. The loan interest is charged in advance to the next policy anniversary. The loan interest is charged on a policy year basis.

### MATURITY

This policy matures at the insured's age 120

### **INTEREST RATES**

The current interest rate is declared monthly.

The guaranteed interest rate is 2%.

If the current interest rate is higher than the guaranteed interest rate, for policy years 16 and after the current interest rate plus 0.25% will be credited to the Accumulation Value.

**RIDERS INCLUDED** in the policy (where approved) Not available for underwriting table E or higher

Accelerated Death Benefit Rider Includes provisions for Terminal Illness Chronic Illness Critical Illness

## **OPTIONAL RIDERS** and Benefits Available (where approved)

Waiver of Cost of Insurance Benefit Children's Benefit Rider Accidental Death Benefit Additional Term Insurance Rider - (Level) Additional Term Insurance Rider (Decreasing Mortgage Rider) Guaranteed Insurability Benefit Other Insured Rider

Additional rider information starting on page 8



## POLICY CHARGES (Premium Load)

This policy has a premium load, policy fee and per thousand expense charge.

The premium load applies to all premiums paid to the policy, including external lump sum deposits and 1035 Exchanges, which transfer cash values from existing life insurance policies.

Years	Standard Plus NO-Tobacco	Preferred NO-Tobacco	Standard Express NO-Tobacco	Standard Plus Tobacco	Standard Express Tobacco		
Current Premium Load Percentages							
1 - 15	8.00%	8.00%	9.00%	9.00%	10.00%		
16+	6.00%	6.00%	7.00%	7.00%	10.00%		
	ual Policy Fee \$108	\$108	\$108	\$108	\$120		
Current Ann	-	\$108 \$84	\$108 \$84	\$108 \$84	\$120 \$96		

Guaranteed Annual Policy Fees All Years: \$108, for all classes other than Standard Express Tobacco. \$132 for Standard Express Tobacco.

## PER THOUSAND EXPENSE CHARGE

The guaranteed per thousand charge is level for all years. The current charge is level for years 1-15 and then 0 in the 16th year and after. The charges vary by sex, class, face amount, issue age and duration.

## **COST OF INSURANCE**

The guaranteed maximum costs of insurance rates are 2017 CSO Male/Female, Non-smoker and Smoker, Age Last Birthday Ultimate Rates (i.e. attained age rates).

- The Preferred Non-Tobacco and Standard Plus Non-Tobacco classes use the Non-smoker guaranteed rates.
- The Standard Express Non-Tobacco and Standard Plus Tobacco classes use the Smoker guaranteed rates.
- The current cost of insurance varies by sex, class, issue age and duration.
- Substandard ratings will increase the guaranteed and current cost of insurance rates.

# LIVING BENEFIT RIDER INCLUDED

NO ADDITIONAL PREMIUM

# TERMINAL

# CHRONIC

# CRITICAL

Rider included in policy where approved • Not available for underwriting table E or higher

This rider is automatically included in the policy with no additional premium. <sup>1</sup> At time of payment, an administration fee will apply. It is included for the primary insured.

# TERMINAL ILLNESS<sup>2</sup>

- Terminal Illness means that the insured has a medical condition, resulting from bodily injury or disease, or both as certified by a physician, which is expected to result in the death of the insured within 24 months of diagnosis.
- This rider allows the Policyowner to accelerate up to 100% of the death benefit with a maximum accelerated death benefit of \$1,000,000.
- The policy's benefit, values and premiums will be reduced in proportion to the amount of death benefit that was accelerated.
- The benefit payment will be less than the accelerated amount. Benefits paid out under this rider may be subject to taxation.

## CHRONIC ILLNESS<sup>2</sup>

- It is included for the primary insured. Chronic Illness means that the insured is unable to perform at least 2 of the 6 activities of daily living without substantial assistance or the insured has a severe cognitive impairment. The 6 activities of daily living are bathing, continence, dressing, eating, toileting, and transferring.
- The provision of the rider allows the Policyowner to annually accelerate up to 24% of the initial policy death benefit.
- Each year, the insured's Chronic Illness will have to be re-certified by a physician or licensed health care practitioner.
- The maximum amount of death benefit that can be accelerated in total is the lesser of 100% of the initial death benefit or \$1,000,000.
- The policy's benefit, values and premiums will be reduced in proportion to the amount of death benefit that was accelerated.
- The amount of payment under this rider, if approved, will be a fraction of the death benefit accelerated, and will depend on such factors as nature and severity of the health condition and the change in remaining life expectancy. The smaller the change in remaining life expectancy, the lower the payment. The larger the change in remaining life expectancy, the higher the payment.
- Benefits paid out under this rider may be subject to taxation.

<sup>&</sup>lt;sup>1</sup> Included as a rider if approved in the policy's state of issue, not available for Underwriting Table E or higher.

 $<sup>^{\</sup>rm 2}$  Please consult the rider for full details of qualifying conditions

# LIVING BENEFIT RIDER INCLUDED



NO ADDITIONAL PREMIUM

# TERMINAL

# CHRONIC

# **CRITICAL**

Rider included in policy where approved • Not available for underwriting table E or higher

This rider is automatically included in the policy with no additional premium.<sup>1</sup> At time of payment, an administration fee will apply. It is included for the primary insured.

# CRITICAL ILLNESS<sup>2</sup>

- Critical Illness means that the insured has been diagnosed with one of the following health conditions:
- Heart Attack the death of a portion of the heart muscle resulting from inadequate blood supply to the relevant area. It does not include angina or the chance findings of EKG changes indicative of a previous heart attack.
- Stroke (not including transient ischemic attacks).
- Cancer -there must be one or more malignant tumors present. The following conditions are not included: pre-malignant lesions, benign tumors, polyps, or skin cancer (except for invasive malignant melanoma).
- End stage renal failure chronic irreversible and total failure of both kidneys which requires renal transplantation or regular renal dialysis.
- Major organ transplant this includes transplant of a heart, lung, liver, kidney, pancreas or bone marrow.
- Amyotrophic Lateral Sclerosis (ALS)
- Blindness permanent and uncorrectable loss of sight in both eyes resulting from diabetic retinopathy.
- Paralysis complete and permanent loss of use of 2 or more limbs due to neurological injury producing paralysis resulting from trauma, CVA, polio, ALS, multiple sclerosis, or Guillain-Barre syndrome.
- The maximum amount of death benefit that can be accelerated is the lesser of 100% of the initial death benefit or \$1,000,000.
- The policy's benefit, values and premiums will be reduced in proportion to the amount of death benefit that was accelerated.
- The amount of payment under this rider, if approved, will be a fraction of the death benefit accelerated, and will depend on such factors as nature and severity of the health condition and the change in remaining life expectancy. The smaller the change in remaining life expectancy, the lower the payment. The larger the change in remaining life expectancy, the higher the payment.
- Benefits paid out under this rider may be subject to taxation.

<sup>&</sup>lt;sup>1</sup> Included as a rider if approved in the policy's state of issue, not available for Underwriting Table E or higher.

<sup>&</sup>lt;sup>2</sup> Please consult the rider form for full details of qualifying conditions

# **RIDERS** AVAILABLE at ADDITIONAL PREMIUM COST



### ACCIDENTAL DEATH BENEFIT (ADB)

**Optional Benefit Rider** (where approved)

Issue Ages 15-59

The ADB pays an additional death benefit if the insured's death results from an accident, subject to rider provisions.

- Benefit stays in force until the policy anniversary following the insured's 70th birthday, as long as the insured's life insurance coverage and the base policy remain in force.
- Minimum benefit amount is \$25,000.
- Maximum benefit amount is the lesser of the policy face amount or \$200,000.
- Monthly Deductions are a level amount per thousand, based on issue age.

Issue Ages 14 days - 17 years

This optional rider provides term life insurance coverage on all dependent children until they reach age 25. Dependent child is a child, stepchild or legally adopted child of the insured, and any future child/children born or legally adopted.

- Minimum face amount \$1,000
- Maximum face amount \$15,000\*
- Primary insured must be age 15-55
- Convertible without evidence of insurability for up to five times the rider benefit amount
- This rider cannot be attached to Standard Express class policies

\* For every \$2,000 of CBR requested, there must be \$5,000 of base insurance. Therefore, to get \$15,000 of CBR coverage, the base policy must be at least \$37,500.

#### DECREASING MORTGAGE RIDER (DMR)

**Optional Benefit Rider** (where approved)

Issue Ages 18 - 70

This optional decreasing term insurance rider, when combined with the base UL face amount, provides a total death benefit that approximates the amount necessary to pay off a mortgage loan balance.

- There is a monthly deduction for this rider. The deduction varies by the sex, class, issue age of the insured, and duration of the rider, and is based on the current risk charge in the base policy and the DMR face amount.
- While in force, this rider may be converted without evidence of insurability to provide an increase in face amount to the base policy prior to the insured's 65th birthday.
- The Accelerated Death Benefit Rider is automatically included with the Decreasing Mortgage Rider, if elected.

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## GUARANTEED INSURABILITY BENEFIT (GIB)

**Optional Benefit Rider** (where approved)

Issue Ages 15 - 38

This extra benefit provides options to increase the basic policy face amount without evidence of insurability. Regular option dates are the policy anniversaries following the insured's 25th, 28th, 31st, 34th, 37th, and 40th birthdays. Alternate option dates are available after the insured's marriage, birth or legal adoption of a child. A maximum of six options is permitted. Exercise of each alternative option cancels the next regular option.

- The benefit will terminate on the earliest of the following:
  - 1. Anniversary following insured's 40th birthday
  - 2. Policy lapse
- Cost of Insurance Rates: Cost of insurance charges for this benefit are payable until the policy anniversary on which the insured's age is 40. The maximum option amount is \$35,000 or the base policy face amount, whichever is less. The minimum option amount is \$5,000.
- This benefit will not be included in a policy issued
  - 1. Other than on a Preferred or Standard Plus basis
  - 2. On an applicant engaged in hazardous occupations or avocation

#### OTHER INSURED RIDER (OIR)

**Optional Benefit Rider** (where approved)

Issue Ages 15 - 60

This optional term insurance rider is available to eligible family members. Eligible family members are:

- 1. The legal spouse of the insured.
- 2. Any natural children of the insured.
- 3. Any stepchildren of the insured
- 4. Any adopted children of the insured.
  - Eligible family members must be living in the home of the primary insured.
  - All children noted above should be under the age of 18, though the offer may be extended to eligible family members who are considered dependents of the primary insured.
  - If the dependent is age 18 through 23, the rider will be issued as a "non-qualified" rider. This will result in a lower guideline premium limit but has no effect on the cost of the rider. This status is required by the IRS.
  - Minimum Size: \$10,000
  - Maximum Size: The lesser of the base policy Specified Amount and \$100,000
  - While in force, this rider may be converted into a GPM Life policy without evidence of insurability no later than the earlier of the policy anniversary date at the Other Insured's age 65, or the termination date of the Other Insured's coverage shown in the policy.
  - The Accelerated Death Benefit Rider is not included on this rider.

# **RIDERS** AVAILABLE at ADDITIONAL PREMIUM COST



#### ADDITIONAL INSURANCE RIDER (AIR)

**Optional Benefit Rider** (where approved)

Issue Ages 18-70

The AIR provides additional term insurance on the Primary Insured.

Minimum benefit amount is \$10,000.

The terms options for this rider are 10 years, 20 years, or to age 70.

The AIR is convertible, in whole or part, to increase the Specified Amount of the base policy, subject to the following:

- The policy has not reached the Anniversary date at the Insured's Age 65.
- Rider must have been in force at least one year.
- The Rider termination date has not been reached.
- For partial conversions, the death benefit of this rider after any change must be at least \$10,000

Issue Ages 15-59

This optional benefit waives the insured's cost of insurance on the policy if the insured is totally and continually disabled for four consecutive months, subject to rider provisions.

- If total disability starts before age 60, the cost of insurance charge will not be deducted from the Accumulation Value while total disability continues.
- If total disability starts on or after age 60, but before age 63, the cost of insurance charge will not be deducted from the Accumulation Value until age 65 while total disability continues.
- If total disability starts on or after age 63 but before age 65, the cost of insurance charge will not be deducted from the Accumulation Value for two years while total disability continues.
- If total disability starts on or after age 65, cost of insurance charges are not waived.

After the insured is totally disabled for four consecutive months, the policy death benefit will be changed from Option A to Option B, for those policies that are Option A at time of total disability.

# FAQs ABOUT the LIVING BENEFIT RIDERS



## Does the policyowner have to accelerate the maximum death benefit available?

• No, the policyowner is allowed to accelerate less than the maximum death benefit available for acceleration. If the policyowner does so, and another qualifying condition occurs later while the policy is still in force, the policyowner can choose to accelerate death benefit up to the maximum death benefit still available<sup>1</sup>

### What happens to the policy values on a UL policy after an Accelerated Death Benefit payment is made?

- The death benefit and face amount of the policy will be reduced by the amount of death benefit that was elected to be accelerated.
- The new premium on the policy after acceleration will be as if the policy was originally issued at the reduced death benefit.
- The Accumulation Value and Cash Surrender Value will be reduced by the ratio of the amount of death benefit accelerated to the total death benefit.

### How is the payout calculated for the Living Benefit Riders?

- An assessment is made of the Insured's health based on the Insured's qualifying medical condition. This assessment is used to create a table of mortality rates.
- The amount of death benefit being accelerated is discounted to the present using the mortality rates from the assessment and an accelerated death benefit interest rate.
- The amount of premium that would have been paid on the death benefit being accelerated is discounted to the present in the same fashion as the death benefit discount.
- An administrative fee is charged. This fee varies by state. A recertification fee will apply for chronic illness acceleration in most states.
- Any policy debt is deducted from the payment.
- The accelerated death benefit interest rate will never be higher than 6%.
- The amount of payment under this rider, if approved, will be a fraction of the death benefit accelerated, and will depend on such factors as nature and severity of the health condition and the change in remaining life expectancy. The smaller the change in remaining life expectancy, the lower the payment. The larger the change in remaining life expectancy, the higher the payment.

<sup>1</sup> State variations exist

# **STATE APPROVAL**

STATUS SUMMARY as of May 2018

Alaska	Y
Alabama	Y
Arkansas	Y
Arizona	Y
California	NO
Colorado	Y
Connecticut	Y
Dist. of Columbia	Y
Delaware	Y
Florida	Y
Georgia	Y
Hawaii	Y
Idaho	Y
Illinois	Y
Indiana	Y
lowa	Y
Kansas	Y

Kentucky	Y
Louisiana	Y
Massachusetts	Y
Maryland	Y
Maine	Y
Michigan	Y
Minnesota	Y
Missouri	Y
Mississippi	Y
Montana	NO
North Carolina	Y
North Dakota	Y
Nebraska	Y
New Hampshire	Y
New Mexico	Y
Nevada	Y
Ohio	Y

Oklahoma	Y
Oregon	Y
Pennsylvania	Y
Rhode Island	Y
South Carolina	Y
South Dakota	Y
Tennessee	Y
Texas	Y
Utah	Y
Virginia	Y
Vermont	Y
Washington	Y
West Virginia	Y
Wisconsin	Y
Wyoming	Y





- Universal Life (UL) provides flexible solutions for life insurance planning.
- Issue Ages 15-80
- Issued at face amounts as low as \$25,000 for all issue ages
- Interest rate bonus of 0.25% will be credited to the Accumulation Value each year beginning in policy year 16
- Includes Accelerated Living Benefit Rider without additional premium, where approved in the state of issue. Not available for Underwriting Table E or higher. Administrative fee will apply at time of payment.
- Optional riders are available where approved

UNDERWRITING CLASSES	<b>ISSUE AGES</b>	MINIMUM FACE AMOUNT
Standard Plus Non-Tobacco	15 - 80	\$25,000
Standard Express Non-Tobacco	18 - 80	\$25,000
Preferred Non-Tobacco	18 - 80	\$100,000 \$250,001 (Issue ages 18-65)
Standard Plus Tobacco	18 - 80	\$25,000
Standard Express Tobacco	(available for term conversion only)	

### **FACE AMOUNT BANDS**

Band 1	Band 2	Band 3	Band 4	Band 5
\$25,000 to \$99,999	\$100,000 to \$250,000	\$250,001 to \$499,999	\$500,000 to \$999,999	\$1,000,000 and above

Preferred Non-Tobacco is available for amounts of \$100,000 and above for issue ages 66-80, and for amounts of \$250,001 and above for issue ages 18-65. Amounts include any Additional Term Insurance Rider and the Decreasing Mortgage Rider (DMR) Face Amount.

#### **MINIMUM PREMIUMS**

	\$15 Monthly	\$45 Quarterly	\$90 Semi-annually	\$180 Annually
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## POLICY PROTECTION PERIOD

The Policy Protection Period is 180 months (issue ages 15 - 67), 120 months (issue ages 68 - 75), and 60 months (issue ages 76 - 80). During this period, this policy will remain in force as long as 1) the accumulation value less any policy loans is greater than the monthly deduction, and 2) the cumulative premiums paid since the policy issue date are greater than or equal to the cumulative minimum monthly premiums due since the policy issue date.

INTEREST RATES	
Guaranteed Interest Rate	2%
Current Interest Rate	Declared Monthly
Guaranteed Additional Interest	If any interest in excess of the guaranteed interest rate is declared by GPM Life, for policy years 16 and after, the current declared interest rate plus 0.25% will be credited to the Accumulation Value.



# Other POLICY SPECIFICATIONS

Surrender Charges	Assessed for 14 years, calculated as an amount per \$1,000 of face amount coverage at issue.		
	\$25 charge to process a partial surrender;		
Partial Surrenders	The amount of the partial surrender cannot exceed an amount which would reduce the Specified Amount below the Minimum Specified Amount.		
Policy Loans	The maximum loan is the cash surrender value, less interest charged in advance to the next policy anniversary. Loan interest is charged on a policy year basis.		
Changes in	Allowed after the first policy year. A decrease may result in a surrender charge to the accumulation value. An increase will require evidence of insurability.		
Specified Amount			
Maturity	Matures at age 120		

## **Optional RIDERS and SUPPLEMENTAL BENEFITS**

NAME	ISSUE AGE	SIZE LIMITS	DESCRIPTION
Waiver of Cost of Insurance	15 - 59 <sup>12</sup>	Same as policy	Waives the monthly cost of insurance deduction from the Accumulation Value, keeps the policy in force during the period of disability, subject to loan and withdrawals
Children's Benefit Rider	Child age: 0 - 17 <sup>1</sup> Issue age: 15 - 55 <sup>1</sup>	\$1,000 - \$15,000	Protection specific to dependent children
Accidental Death Benefit	15 - 59 <sup>1</sup>	Minimum: \$25,000 Maximum: lesser of \$200,000 or base face amount	Additional life insurance for death caused by an accident, as defined in the policy
Guaranteed Insurability	15 - 38 <sup>1</sup>	Minimum: \$5,000 Maximum: \$35,000	Right to increase the Specified Amount, without evidence of insurability, on the policy anniversary following the Insured's 25th, 28th, 31st, 34th, 37th, and 40th birthdays. Optional dates are after the insured's marriage, and birth or legal adoption of a child. This benefit is not available for Express or Sub-Standard risks classes.
Other Insured Rider	15 - 60 <sup>1</sup>	Minimum: \$10,000 Maximum: lesser of \$100,000 or base face amount	This optional term insurance is available to eligible family members, who live in the home of the Primary Insured. See rider/policy form for details.
Decreasing Mortgage Rider	18 - 70 <sup>1</sup>	Subject to UL policy & Term Conversion limits	This optional decreasing term life insurance rider, when combined with the base UL face amount, provides a total death benefit that approximates the amount necessary to pay off a mortgage loan balance.
Additional Insurance Rider	18 - 70	Minimum: \$10,000	The AIR provides additional term insurance on the Primary Insured.

<sup>1</sup> Age last birthday

<sup>2</sup> Not available for ages 0 - 9 in the state of Maryland (MD)



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## Alliance Marketing Group LC is an Independent Contractor Representing GPM Life.

Life Alliance Living Benefits Universal Life Insurance policies, Form Series ICC17 70U UL2017, issued by Government Personnel Mutual Life Insurance Company. Policy and rider forms may vary by state, and may not be available in all jurisdictions. Consult policy for benefits, riders, limitations, and exclusions. Eligibility is subject to underwriting. In Montana, unisex rates apply. Neither GPM Life nor its representatives offer legal or tax advice. Please consult with your legal or tax advisor regarding your individual situation before making any tax related decisions.

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Life Application form series: ICC16 LA17 Life Application Series Part 2 - Medical Exam Series # ICC13 ME13 Accelerated Death Benefit Rider Series #ICC17 70G ALBR17, #70G ALBR17 and state variations Children's Benefit Rider Series #58H CBR06 Additional Term Insurance Rider Series # 59H AIR08 Decreasing Mortgage Rider Series #59H AIR08 Other Insured Rider Series #59I OIR08 Accidental Death Benefit Rider Series #59K UAD08 Guaranteed Benefit Increase Option Rider Series: #59L GBI08 Waiver of Cost of Insurance Benefit Rider Series #59J COI08